



Ravi Rade

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Hello,

This is Ravi Rade, with The Leader Inside You.
Wishing you happiness and success!

If you're like most of the technology professionals I work with, you dream of the leadership position of manager or director...but you really don't want to have to play the office politics and add extra stress to your life.

Or, you might think that not having a fancy MBA or certifications can stop you from becoming a director.

I'm here to tell you that nothing could be further from the truth.

Our clients go from individual contributors as software consultants to management positions in a year or two ...without having to work long hours, play office politics, and even if their career has been stuck for several years.

And I believe you can do the same.

And over the next few pages, I'm going to prove it to you.

The next few pages are the case studies of technology professionals just like you who have switched their career to a fast track. Some of them were working as contractor software professionals. Some of them were in the same position for the last 8 years. Some of them even recently graduated and had employment visa restrictions.

But the one thing they had in common was their inner leader knew that much bigger success is possible for them. Well, that, and the fact that they used our cutting edge strategies to reach leadership roles in a short amount of time.

Look, I believe you're here to use your untapped potential fully. I believe that you can bring a bigger value to your organization and prosperity to your family. And I believe the only thing holding you back is that you need an amazing strategy, and someone to guide you through putting it into practice.

That's what I want to give you. The inspiration that will come from your leader as you read these case studies.
So enjoy!



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Case Study 1 From contractor developer to the manager of 18 people in just one year?

My client Joseph is a very talented software developer, he was working as a contractor for a big bank, on many cool software technologies, creating powerful solutions for his company.

But here's the thing...

When he came to us, he was stuck being an individual contributor, doing mostly technology work...and did not have any career growth path.

At first, I didn't believe this was possible because he seems to be doing all the right things. Very proficient in his technology skills, having all sorts of certification, getting rave compliments from the client. But then he told me, "Ravi, I am doing exactly the same work without any leadership opportunities for the last 5 years...and I don't see it is changing. I am stuck! I am working as a consultant so there is no way for me to get any leadership roles or higher income."

So we had a simple challenge in front of us – get him into a full-time employment opportunity so that his client can give him a leadership role.

Okay – no pressure. We got this.

We completely transformed his career sponsorship strategy and made major changes to the way he positioned herself, and within 3 months, he was offered full-time employment by his client.

He took that offer, and then he continuously applied the strategies that we taught him and within a year, he is now promoted to the manager position...and get this... 18 people reporting to him.

As a result, he is making a lot more money compared to last year.

And it's not just a large amount of money... the financial security and peace of mind that came with the career move was *priceless!*

Even if he is a single earner, now he had confidence in his future and he bought a house and now he and his wife are making happy trips to Home Depot!



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So here's the bottom line: it doesn't matter if you are a contractor.

It also doesn't matter if you think if you will get a leadership opportunity or not.

It doesn't even matter if you have a green card or not.

All that stuff is in your mind.

The TRUTH is that if you have a burning desire to reach a leadership role and make \$250,000 income or even \$500,000 year or more...and if you're willing to transform your mindset, learn the missing skills and do the work...

...then we can give you the step-by-step game plan to make it happen.

[Book a call and let's talk. Click here.](#)

We'll get on the phone for about 45 minutes and we can do a deep dive into your career. We'll get you clear on:

*The income and position goals you want to reach in one year and 5 years....

*What's working (and not working) about increasing your salary and why you are not getting a promotion...

*And the EXACT next steps you should be taking to get your career on the fast track toward a director position

Look – I know that might seem like a crazy number right now. You might be thinking, “Ravi...I'd be happy doing \$200k/year...how can I even think about half a million-dollar income?”

Well, if that's what you're thinking, I have good news: getting your income to \$200k can happen faster than you can imagine...and once it does, you can quickly set your sights on even bigger income numbers.

It's all there for you. You just need the strategy, and the support to make it happen.

Let us help. [Book a call here.](#) Let's see how far we can take YOUR career.

If someone in mid-thirties without a green card can get a management role and bump up income dramatically, why can't you? The only difference between you and him is that he reached out, booked a call, and got the help he needed. Do the same by [clicking here.](#)



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Next...I'll tell you about our client Nikita, who established dotted line relationships with CxO, got challenging opportunities for herself ...even though her immediate boss and colleague were stealing her credit and coming in her way every single day. Keep reading!



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Case Study 2 CxO as career sponsors in just a couple of meetings?

Our client, Nikita is a very ambitious technology professional, who wants to achieve a big career fast. And she was at the right company at the right time of fast growth.

But one thing..and that was a big problem. Her boss.

When she came to us, she was frustrated by her boss. Instead of giving motivation, supporting her, the boss was creating all sorts of problems for her. The boss had his own insecurities and fears and small thinking. Nikita felt that she had hit the wall. What can she do if you have such a dumb boss?

She was confused because she seems to be doing everything in the playbook of career growth. Working long hours, giving her the best value to her super fast-growing company. Collaborating with several teams, getting herself visibility.

But then she told me, "Ravi, how can I progress in my career if my boss does not want any progress for himself? He is strangling my ambition and motivation every single day, getting in my way all the time"

Believe it or not, her boss was the real problem. It was Nikita who was not seeing the bigger picture beyond her boss. She was letting her boss decide her future.

So we gave her a solution that always works, creating career sponsors at a high level all the way at CxO level.

Reaching out to CxO?

Wow...just a thought of it... brought fear, anxiety, and worries to her mind.

But we showed her the technique, and actually, held her hand to get over the bridge of fear. And once that happened, the fear turned into excitement.

And then, using the step-by-step strategy that we gave her, she established a dotted line reporting to her CxO.

– to get her new opportunities, powers, and responsibilities that were beyond her boss' paygrade.

This completely transformed how other people perceived her status in the company, giving her a lot more power, authority, and autonomy. She got her own team with several people



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reporting her and now she is about to get the promotion as a replacement to her inefficient boss.

As a result, she is definitely making more money now.

But for her, more than money, the priceless thing was the newly gained confidence that now she can accomplish much bigger goals. Now she has method and strategies that work...not just for one promotion, but promotion after promotion/

She doesn't have to climb the mountain the hard way anymore, she has a ladder thrown by upper management!

So here's the bottom line: It doesn't matter if your boss is stopping your career.

It also doesn't matter if you think if you don't know how to reach out to upper management.

It doesn't even matter if you have never done this before and you are scared.

These are all solvable problems.

See...if you are good at your work and you are an ambitious person, top bosses want you! Once they make you their *protege*, they will see that you succeed.

And it works...only if you're willing to transform your mindset, become bold, courageous, and most importantly if you are ready to learn how to talk when you meet these top bosses...

If you are willing to do that...then we can give you the step-by-step game plan to make it happen.

[Book a call and let's talk. Click here.](#)

We'll get on the phone for about 45 minutes and so that we can do a deep dive into your career. We'll get you clear on:

*The income and position goals you want to reach in one year and 5 years....

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*And the EXACT next steps you should be taking to get your career on the fast track toward a director position



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Look – I know that the director position might seem like a crazy dream right now. You might be thinking, “Ravi...I’d be happy getting my next promotion...how can I even think about a director position?”

Well, if that’s what you’re thinking, I have good news: getting your next promotion can happen in the next few months or a year...and once you have that top-level career sponsor and use the strategies we teach you, you can quickly set your sight on director position.

It’s all there for you. You just need the strategy and the support to make it happen.

Let us help you. [Book a call here.](#) Let’s see how far we can take YOUR career.

Hopefully, your boss is nice and supporting you. So if someone with an obnoxious boss strangling the career growth can switch to a fast track career, why can’t you? The only difference between you and Nikita is that she reached out, booked a call, and got the help she needed. Do the same by [clicking here.](#)

Next, I’ll tell you about our client, Raj, who with *one* executive presentation, got a super challenging opportunity, much bigger responsibility, and a new exciting position...in just a few weeks! Keep reading



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Case Study 3 Next level position just by giving one presentation?

Raj had the OPPOSITE problem most people come to us with – he was super confident and his management was eager to give him bigger, exciting opportunities.

Now, if YOU don't have that problem, pay attention anyway! As soon as you apply the career growth strategies and tactics we'll teach you, your upper management will also give you bigger responsibilities more than you can handle.

Believe it or not, it' was a real problem because Raj was an individual contributor. He was working on his own tasks and projects.

Never had anyone reporting to him. Never built a team. Never had to make the big decisions in his rapidly growing company.

With Raj, we had to work FAST. We did a deep dive into his career and got clear on:

*What he loved doing...

*What he hated doing...

*AND...exactly what needed to happen so he could grow rapidly without wanting to jump off a bridge.

Within a few weeks, as we worked together, he identified an opportunity in his company that matched his strengths and something he would love to work on.

Not only he gathered all the information about this new opportunity, but he also expanded his circle to find out details, stakeholders, and decision-makers.

He reached out to his big boss...4 levels up, big boss.

And he got a meeting set up.

He prepared a presentation.

Now the big problem was...it was a technical presentation, made by an engineer.

We helped him realize that when it comes to 4 levels up boss, it has to be an executive presentation.

So we worked step by step and helped him transform his presentation.

Which showcased the huge value of the project and why he is the perfect person who can lead that project.



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This one presentation did the trick. He got the next level position and the project which he is super thrilled to work on.

Understand this: spotting the right opportunity. and having all the information is just your first step. You must present yourself as the right fit. You and I both know that. And we can help you create that presentation of 'you'. ...FAST.

But as soon as that happens, a whole new set of challenges unfold: who at the top level should you talk to? How to start the conversation? How to get time for presentation? What to present? What to say and what not to say?

Having the right answers to these questions is KEY if you want to get that opportunity that you would super excite you.

That's what I want for you: to hit your career goals FAST, but to also do it in a way that sets you free to do work you love.

You should be able to do fulfilling work, bring a bigger value, have a sense of accomplishment. Truly have a career that you are proud of.

In fact, if you can't do those things, you don't really have a satisfying career, do you? You have a golden cage of "if-then-else".

Let's be honest – that's what most unhappy professionals are living in, isn't it?

You deserve better.

[Book a call](#) and let's craft a step-by-step game plan to get the exciting opportunity that you want...and ALSO creates some real freedom for you along the way.

Look – I don't know if your work is exciting or not.

Wherever you are, you need to keep taking your game higher because the technology world is full of wonders, and it is yours to grab opportunities, earn the income you want, and the freedom to enjoy it.

Let's make that happen together. [Book a call now.](#)

Next I'll tell you about how our client Rajat who went from a fresh graduate earning \$90,000 to a senior position earning \$240,000 in less than 2 years! And he's just getting started. Keep reading...



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Case Study 4 Making \$240,000 and only 2 years experience?

Rajat was a fresh graduate, a smart guy, so he quickly landed a good job via campus interview at a prestigious silicon valley company with a starting salary of \$90,000k.

The US median family income is \$68K. So for a fresh graduate, \$90K was impressive by any standard.

But when Rajat came to us, he was not happy at all about his income.

Because he knew that it was way less than what technology professionals make these days.

Being a smart guy, he has looked at all the websites on the internet and has collected data about what the silicon valley companies on average pay to a fresh graduate.

He knew he deserves better...a lot better.

He knew he is losing a lot of money already by working at such a low salary.

Believe it or not, it' was a real problem because Rajat was getting frustrated and losing motivation thinking that he is stuck at his company, especially with work visa restrictions. He felt, this is how his life is going to be...slow growth for the next several years and he had given up all the hopes.

So we got started right away by shifting his mindset first.

We worked on all his limiting beliefs and helped him to replace them by empowering beliefs that totally transformed his thinking, making him unstoppable.

AND...we gave him the step by step strategy to get into one of his dream company.

And within just a year...he got a new job making \$240,000 per year....plus multiple six-figure sign-in bonuses!

He came to me and said..."I thought it would take me 10 years to reach this income. You saved me a decade!".

I said yeah... Tony Robbins also says...Coaching can save decades!

It's so obvious. Look at the technology company's revenue, their profits. Tens of BILLION dollars every quarter! They are flushed with money and obviously, they can easily reward their employees in six-figure...even in millions.



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And...think about it...these companies must do that. There is an acute shortage of technology professionals and demand is growing rapidly. And add to that... the new "work/life from home" world has gone totally digital, 5 years ahead. So the demand for technology and professional that can make it happen...has gone literally exponential.

So, if you think you have the skill...or ability and willingness to acquire the skills... a huge abundance is waiting for you. And are you noticing? Like Rajat, every month you don't take action...you are losing at least \$10,000.

This is all possible for you too and we can help to raise your income rapidly, to take that quantum leap. Take the first step that Rajat did. [Book a call](#) with us for your free career breakthrough session.

Imagine doubling your income by making one switch to your job. Imagine that!

[Book a call](#) and let's craft a step-by-step game plan to get the exciting opportunity that you want...and ALSO creates some real freedom for you along the way.

Look – I don't know how much money you are making right now. Wherever you are, you need to keep taking your game higher because the technology world is full of wonders, and it is yours to grab opportunities, earn the income you want, and the freedom to enjoy it.

Let's make that happen together. [Book a call now](#).

Inspired but not ready to book the call yet? Keep the inspiration high by joining our free [Facebook group](#) <https://www.facebook.com/groups/SuccessWithoutStress/>

Wishing you happiness and success...

Ravi Rade,

Founding President, Leadership Coach

<https://www.theleaderinsideyou.com/>

<https://www.linkedin.com/in/ravirade/>

<https://www.facebook.com/TheLeaderInsideYouCoaching/>